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INDUSTRIES



LAN Signs With AFI KLM E&M For Boeing 777F APU Care

APU services carried out by EPCOR added to global engines/components agreement.

Paris, Amstelveen, January 31, 2012 – After signing an 8-year Auxiliary Power Unit (APU) support contract covering its fleet of 777 freighters, LAN Airlines, one of the leading passenger and cargo airlines in Latin America, now enjoys full range of overhaul services from AFI KLM E&M. The APU repair services will be provided by EPCOR, the Group's subsidiary specializing in maintaining APUs and pneumatic components, while pool access will be provided by AFI KLM E&M.

Extensive partnership

Following their engine and component support agreement this latest accord strengthens the cooperation between AFI KLM E&M and LAN Airlines, extending and completing the initial support contract of the two groups, which has given LAN complete satisfaction.

The strength of the AFI KLM E&M logistics network

LAN Airlines also bases its trust in AFI KLM E&M's ability to provide responsive, high-quality support, on the strength of its global logistics network. In addition to working from its Paris base, AFI KLM E&M will also deliver pool access services from its Miami facility, where LAN Airlines has its main Cargo hub, guaranteeing secure, fast, parts supplies for the airline.

Paul Chün, EPCOR's Managing Director, emphasized "the widespread satisfaction both at AFI KLM E&M, which is extending an earlier contract, and at EPCOR, which will be able to contribute to contract fulfilment with repairs offering the highest quality standards."

About LAN

LAN Airlines is one of the leading passenger and cargo airlines in Latin America. The company and its affiliates serve over 100 destinations around the world through an extensive network that offers full connectivity within Latin America, while also linking the region with North America, Europe and the South Pacific, as well as 70 additional international destinations through its various code share agreements. LAN Airlines and its affiliates have a leading position in their respective domestic markets of Chile and Peru as well as an important presence in the Argentinean, Ecuadorian and Colombian domestic markets.

Currently, LAN Airlines and its affiliates operate 134 passenger aircraft while LAN Cargo and its respective affiliates have a fleet of 14 dedicated freighters. The Company has one of the youngest fleets in the world which has meant greater efficiency and a significant reduction in CO2 emissions, reflecting its strong commitment to the protection of the environment.

LAN is one of the few Investment Grade airlines in the world (BBB). The company's world class quality standards enabled its membership in **oneworld™**, an alliance of leading global airlines of which LAN has been a member for 10 years. For more information please visit www.lan.com or www.oneworldalliance.com

About AFI KLM E&M and EPCOR

Air France Industries and KLM Engineering & Maintenance, which joined forces following the AIR FRANCE KLM merger, are world-leading multi-product MRO (Maintenance, Repair, Overhaul) providers with a joint workforce of over 14,000, offering comprehensive technical support for airlines, ranging from engineering and line maintenance to engine overhaul, as well as the management, repair and supply of aircraft components, structured around a powerful logistics network. AFI KLM E&M supports almost 1,300 aircraft operated by 150 major international airlines.

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EPCOR is a wholly-owned subsidiary of KLM Engineering & Maintenance, part of the AIR FRANCE KLM group, holding EASA, CAAC, CAAV and FAR 145 certification. Within the group EPCOR provides MRO support for the APUs and pneumatic systems of a wide range of commercial aircraft. EPCOR maintains APUs on B737NG, B777, A320, A330, A340 and the latest addition the APS2300 for the Embraer 170/190 aircraft. EPCOR is also an OEM warranty approved Honeywell and Hamilton Sundstrand Auxiliary Power Unit (APU) repair center. Besides the APU capability EPCOR also maintains and overhauls air cycle machines, environmental control systems, starters, leading-edge flap drive units and many other pneumatic components installed on large commercial aircraft.

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